





## MSME

# Certification Program on Social Media Marketing & E-Commerce Management



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### **About MSME Initiative**

To promote e-Governance for empowering citizens, promoting the inclusive and sustainable growth of the Electronics, IT & ITeS industries, enhancing India's role in Internet Governance, adopting a multipronged approach that includes development of human resources, promoting R&D and innovation, enhancing efficiency through digital services and ensuring a secure cyber space.

### What do You Understand By the term "Ecommerce & Social Media Marketing"

**Ecommerce** (electronic commerce) refers to all online activity that involves the buying and selling of products and services. When you go to your favorite online retailer to buy a new pair of shoes, you're engaging in ecommerce.

Social Media Marketing makes use of social media platforms and websites to promote Our product or Services. It targets social platforms like Facebook, Instagram, for brand promotion, target audience growth, driving website traffic, and increasing sales.



## Know you Instructor ROHAN SHARMA

Dean, Corporate PGDM - Digital Marketing Google Certified, Digital Marketing Certified Founder of DigiPro Marketing Academy

- A Mentor is someone who seems more talent & Ability in within you, that you seen in yourself. and helps bring it out of you.
- He focus on our approach distinctive and our teaching tools highly conductive to better learning.
- We have a vision to equip trainees and provide strong skills set.
- His Key Areas of Expertise is Content Marketing, Search Engine Optimization, Digital Marketing Strategy Building, Google AdWords, Social Media Marketing & Online Brand Reputation Building & Management.

## The Benefits of "Ecommerce & Social Media Marketing" for Business

- Ecommerce Seller Service will decrease inventery cost & eject the requirement of a physical location.
- Ecommerce is Much favorable for buying products & Services without being present Physical.
- Social Media marketing is Very
   Meaningful tool to Hit your Product
   Customers, Generate leads and raise
   awareness amony the consumers.
- SMM also Incraese Brand Loyaltiy & gives better conversion rate.

## Our Agenda Program Agenda

Social Media Marketing

To aware students with a road map of SMM

Google Adwords

Show your advertisement to Possible Leads and Consumers

Become an Online Seller in India

To Place Your Business Online

Google My Business

Process to List Your
Business on Google Map
with Business Profile

E commerce Seller Management

Website or E commerce Site Creation **Email Marketing** 

Use of Email Marketing fo Commercial Messaging

## Social Media Marketing

- Introduction to Social Media
   Marketing
- How Social Media Marketing
   Helps Business?
- Social Media Marketing Platforms
- How to Create a Social Media
   Marketing Strategy
- How to Measure Social Media
   Metrics

## Face Book Marketing

- Create a business account
- Get a personalised marketing plan
- Optimise your Facebook posts
- Advertise on Facebook
- Boost my posts
- Setup a shop on Facebook
- Develop the right Facebook strategy
- Optimise your shop

## Instagram Marketing

- Create a business account
- Get a personalised marketing plan
- Optimise your Instagram posts
- Advertise on Instagram
- Boost my posts
- Setup a shop on Instagram
- Develop the right Instagram strategy
- Optimise your shop

## Google For Merchants

- How to Get Register for Google for
   Retailer
- How to do Smart Shopping
   Campaigns
- How to List Product for Sell
- Learn about google merchant center
- Learn about google manufacturer center
- Local Inventory Ads for Product

## Google Adwords

- How Google Adwords Help in Your Business?
- How does Google Ads work?
- Types of Google Ads
- How to Use & Create Google Ads
- Google Ads Bidding Strategies
- Google Ads Terms
- Google Ads Best Practices

### Whats App Marketing

- Know to Define Your Goals and Key.
- How to Identify Your Target Audience.
- How to Download the Business App.
- How to make a personal brand
- Create a contact list by learning how to do so.
- Understand how to design your communication & Provide excellent client service.

## E Mail Marketing

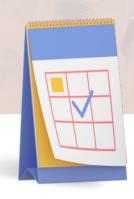
- How does email marketing work?
- Getting Started with EmailMarketing
- How to Build Your Email List?
- How to Select E mail Marketing
   Platforms?
- How to Send Marketing Emails?
- Email Marketing Problems & Solutions

## E Commerce Seller Management

- Introduction to E- Commerce for
   Retailers
- How to Build Online Product Selling Strategy?
- Process & Strategy to Start E
   Commerce for Products & Services
- Amazon Seller Services
- Flipkart Seller Services
- Meeshu Seller Services

## Eligibility & Program Fees

How tech helps companies evolve and innovate





These programme are designed for youth people and anyone who wants to start their own industrial/self-employment business.



#### **DOCUMENTS REQUIRED**

- Passport Size Photograph
- Aadhar Card Copy
- Latest education Marksheet
- CHEQUE /DD in Favour of "Principal Director PPDC AGRA"
- Cash Also Accepted



#### **FEES**

24 Hours Classroom
Training
Rs. 3800 /(Inclusive Tax , Start Kit ,
Certification)

## MSME Ecommerce & Social Media Marketing of Product & Services Certification



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#### MSME-TECHNOLOGY DEVELOPMENT CENTRE (PPDC)

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inistry of Micro, Small & Medium Enterprises सूक्ष्म, लघु एवं मध्यम चद्यम मंत्रालय Gentrement of India Organization भारत सरकार की संस्था Foundry Nagar, Agra-282 004 (U.F.) फारम्बी गगर, आगठ-282 006 (स्टाइ)

प्रमाण पत्र

#### Certificate

This is to certify that

MR. PUNEET PAREEK

has successfully completed

Entrepreneurship Skill Development Program

on

#### E-commerce & Social Media Marketing of Product & Services

MTE : February 23, 2020

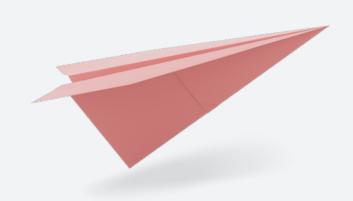


R.PANNEERSELVAM PRINCIPAL DIRECTOR

In. PPDC/Trg./05P/2019-20/17698

## Happy Faces of MSME Digital Marketing Certified Students





## Do you have any questions?

Send it to us! We hope you learned Many New Things Related





OF PRODUCT & SERVICES

CALL-9261211003